

Santa Fe Area Quarterly Property Statistics

Q3 2020



This report calculates specific areas in the MLS for the property types of Single Family, Condo, Townhouse, Mobile, Manufactured, Modular, Duplex and X-Plex.

| Single Family | Closed Sales | | | Median Sales Price | | | Total \$ Volume (in millions) | | |
|--------------------------------|--------------|------------|---------------|--------------------|------------------|---------------|-------------------------------|----------------|---------------|
| | Q3 2019 | Q3 2020 | + / - | Q3 2019 | Q3 2020 | + / - | Q3 2019 | Q3 2020 | + / - |
| Northeast-01 | 35 | 51 | +45.7% | \$850,000 | \$830,512 | -2.3% | \$36.3 | \$45.2 | +24.2% |
| Northwest-02 | 18 | 23 | +27.8% | \$546,422 | \$490,000 | -10.3% | \$11.7 | \$13.1 | +12.4% |
| Southeast-03 | 0 | 0 | -- | \$0 | \$0 | -- | \$0.0 | \$0.0 | -- |
| Southeast (North)-3N | 59 | 60 | +1.7% | \$637,000 | \$890,000 | +39.7% | \$53.6 | \$64.5 | +20.2% |
| Southeast (South)-3S | 10 | 11 | +10.0% | \$630,000 | \$625,000 | -0.8% | \$6.1 | \$6.9 | +14.0% |
| Southwest-04N, 04S, 13 | 173 | 153 | -11.6% | \$302,000 | \$347,000 | +14.9% | \$55.9 | \$56.7 | +1.5% |
| TOTAL CITY | 295 | 298 | +1.0% | \$396,500 | \$461,500 | +16.4% | \$163.7 | \$186.5 | +13.9% |
| North-15, 16 | 19 | 23 | +21.1% | \$850,000 | \$575,000 | -32.4% | \$17.8 | \$20.9 | +17.7% |
| Northwest-24,25,25N,25S | 49 | 79 | +61.2% | \$875,000 | \$980,752 | +12.1% | \$52.3 | \$94.4 | +80.6% |
| Southeast-07, 08, 10, 14, 26 | 92 | 92 | 0.0% | \$530,950 | \$550,301 | +3.6% | \$52.3 | \$56.7 | +8.4% |
| Southwest-06, 11, 12, 27, 27RV | 65 | 66 | +1.5% | \$379,000 | \$459,500 | +21.2% | \$27.3 | \$31.0 | +13.9% |
| TOTAL COUNTY | 225 | 260 | +15.6% | \$545,000 | \$600,000 | +10.1% | \$149.6 | \$203.0 | +35.7% |
| TOTAL CITY/COUNTY | 520 | 558 | +7.3% | \$448,063 | \$536,995 | +19.8% | \$313.3 | \$389.5 | +24.3% |
| Eldorado | 36 | 36 | 0.0% | \$419,500 | \$478,547 | +14.1% | \$15.6 | \$17.2 | +10.1% |

Condo/Townhome

| | | | | | | | | | |
|---|------------|------------|--------------|------------------|------------------|--------------|---------------|---------------|--------------|
| City-01, 02, 03, 3N, 3S, 04N, 04S, 13 | 170 | 154 | -9.4% | \$326,500 | \$314,000 | -3.8% | \$70.2 | \$64.2 | -8.5% |
| County North-15, 16, 24, 25, 25N, 25S | 7 | 6 | -14.3% | \$340,000 | \$493,000 | +45.0% | \$3.3 | \$3.1 | -6.4% |
| County South-06, 07, 08, 10, 11, 12, 14, 26, 27, 27RV | 5 | 8 | +60.0% | \$278,000 | \$349,000 | +25.5% | \$1.4 | \$2.7 | +94.3% |
| TOTAL CITY/COUNTY | 182 | 168 | -7.7% | \$324,950 | \$316,750 | -2.5% | \$74.9 | \$70.0 | -6.6% |

Duplex/X-Plex

| | | | | | | | | | |
|--------------------------|----------|----------|---------------|------------------|------------------|--------------|--------------|--------------|---------------|
| TOTAL CITY/COUNTY | 3 | 2 | -33.3% | \$776,650 | \$705,000 | -9.2% | \$2.5 | \$1.4 | -43.2% |
|--------------------------|----------|----------|---------------|------------------|------------------|--------------|--------------|--------------|---------------|

Mobile/Manufactured

| | | | | | | | | | |
|--------------------------|----------|----------|---------------|------------------|------------------|---------------|--------------|--------------|---------------|
| TOTAL CITY/COUNTY | 4 | 6 | +50.0% | \$185,750 | \$255,000 | +37.3% | \$0.7 | \$1.4 | +96.4% |
|--------------------------|----------|----------|---------------|------------------|------------------|---------------|--------------|--------------|---------------|

Residential Land

| | | | | | | | | | |
|--------------------------------|-----------|-----------|---------------|------------------|------------------|---------------|--------------|---------------|---------------|
| Northeast-01 | 3 | 10 | +233.3% | \$255,000 | \$149,000 | -41.6% | \$0.9 | \$1.5 | +72.4% |
| Northwest-02 | 5 | 2 | -60.0% | \$179,450 | \$192,500 | +7.3% | \$0.8 | \$0.4 | -53.6% |
| Southeast-03 | 0 | 0 | -- | \$0 | \$0 | -- | \$0.0 | \$0.0 | -- |
| Southeast (North)-3N | 2 | 3 | +50.0% | \$207,500 | \$284,000 | +36.9% | \$0.4 | \$0.8 | +98.6% |
| Southeast (South)-3S | 1 | 1 | 0.0% | \$78,000 | \$145,000 | +85.9% | \$0.1 | \$0.1 | +85.9% |
| Southwest-04N, 04S, 13 | 6 | 5 | -16.7% | \$120,000 | \$130,000 | +8.3% | \$0.9 | \$0.7 | -29.9% |
| TOTAL CITY | 17 | 21 | +23.5% | \$130,000 | \$153,000 | +17.7% | \$3.2 | \$3.5 | +12.3% |
| North-15, 16 | 1 | 8 | +700.0% | \$270,000 | \$102,500 | -62.0% | \$0.3 | \$1.1 | +303.1% |
| Northwest-24,25,25N,25S | 28 | 29 | +3.6% | \$115,000 | \$117,500 | +2.2% | \$4.1 | \$4.6 | +11.3% |
| Southeast-07, 08, 10, 14, 26 | 14 | 17 | +21.4% | \$77,500 | \$105,000 | +35.5% | \$1.0 | \$1.9 | +89.1% |
| Southwest-06, 11, 12, 27, 27RV | 11 | 13 | +18.2% | \$92,000 | \$110,000 | +19.6% | \$1.0 | \$1.7 | +59.8% |
| TOTAL COUNTY | 54 | 67 | +24.1% | \$88,250 | \$110,000 | +24.6% | \$6.5 | \$9.3 | +43.7% |
| TOTAL CITY/COUNTY | 71 | 88 | +23.9% | \$104,500 | \$118,750 | +13.6% | \$9.6 | \$12.8 | +33.8% |

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